

# KEY E-COMMERCE DATES FOR RETAILERS



# 2023

|    | January |    |    | ry       |    |     |  |     | February |    |    |          |    |          |
|----|---------|----|----|----------|----|-----|--|-----|----------|----|----|----------|----|----------|
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| 15 | 16      | 17 | 18 | 19       | 20 | 21  |  | 12  | 13       | 14 | 15 | 16       | 17 | 18       |
| 22 | 23      | 24 | 25 | 26       | 27 | 28• |  | 19  | 20       | 21 | 22 | 23       | 24 | 25       |
| 29 | 30      | 31 |    |          |    |     |  | 26  | 27       | 28 |    |          |    |          |

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# March SUN MON TUE WED THU FRI SAT 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

# July SUN MON TUE WED THU FRI SAT 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

# | November | November

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SUN MON TUE WED THU FRI SAT 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

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| SUNDAY                        | MONDAY | TUESDAY                               | WEDNESDAY | THURSDAY                       | FRIDAY                                | SATURDAY                      |
|-------------------------------|--------|---------------------------------------|-----------|--------------------------------|---------------------------------------|-------------------------------|
| NEW YEAR'S DAY                | * 2    | 3                                     | 4         | 5                              | 6                                     | 7                             |
| 8                             | 9      | 10                                    | 11        | 12                             | 13<br>NATIONAL<br>STICKER DAY         | 14                            |
| 15<br>NATIONAL<br>HAT DAY     | 16     | 17 🌓<br>MARTIN LUTHER<br>KING JR. DAY | 18        | 19                             | 20<br>NATIONAL CHEESE<br>LOVER 'S DAY | 21<br>NATIONAL<br>HUGGING DAY |
| 22<br>LUNAR<br>NEW YEAR'S DAY | *23    | 24                                    | 25        | 26<br>NATIONAL<br>SPOUSE'S DAY | 27                                    | 28                            |
| 29                            | 30     | 31                                    |           |                                |                                       | 1                             |

#### 1st JANUARY New Year's Day

New Year's deals targeting health, wellness and fitness are sure to be popular. For the first month, come up with designs that your customers can look up to stay motivated throughout the year.



#### 17th JANUARY

Martin Luther King Jr. Day

This American federal holiday marks the birthday of Dr. Martin Luther King Jr. This is generally celebrated by nonprofit organizations through service opportunities.

#### 21st JANUARY National Hugging Day



#### 20th JANUARY

National Cheese Lover's Day

People don't necessarily shop for cheese online. However, they love cheese and that's enough to prompt them to purchase cheese related accessories.

CUSTOMCAT



#### **26th JANUARY**

**National Spouse's Day** 

National Spouses Day is a great day to introduce gifts for HIM & HER to catch the attention of loyal customers and those who may not be knowledgeable about this holiday.



# **15th JANUARY**National Hat Day

This day is perfect for stores that offer ball caps and beanies. Depending on where you live, you may want to consider introducing a new hat design or opting for a one-day promotion.



Many customs and traditions are practiced during Tết in Vietnam, such as visiting a person's house on the first day of the

a person's house on the first day of the new year, ancestor worship, exchanging New Year's greetings, giving lucky money to children and elderly people, opening a shop, visiting relatives, friends and neighbors.



FEBRUARY / 2023

| NOTES: |      |      |
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| SUNDAY | MONDAY                       | TUESDAY            | WEDNESDAY                      | THURSDAY                   | FRIDAY                                | SATURDAY |
|--------|------------------------------|--------------------|--------------------------------|----------------------------|---------------------------------------|----------|
|        |                              |                    | 1                              | 2                          | 3<br>NATIONAL WOMEN<br>PHYSICIANS DAY | 4        |
| 5      | 6                            | 7                  | 8                              | 9<br>NATIONAL<br>PIZZA DAY | 10                                    | 11       |
| 12     | 13 🅌 GALENTINE'S DAY         | 14 VALENTINE'S DAY | 15<br>SINGLES<br>AWARENESS DAY | 16                         | 17<br>NATIONAL DRINK<br>WINE DAY      | 18       |
| 19     | 20 <b></b> LOVE YOUR PET DAY | 21                 | 22                             | 23                         | 24                                    | 25       |
| 26     | 27                           | 28                 |                                |                            |                                       | 1        |

#### **3rd FEBRUARY**

#### **National Women Physicians Day**

National Women Physicians Day is also known as Women in Medicine Day. It's a day to recognize and give thanks to dedicated female boss babes who help others. Depending on what field of occupation you're in, you may want to consider giving a shoutout or organizing donations for a good cause.



#### 9th FEBRUARY

#### **National Pizza Day**

Some of us indulge in pizza daily others save pizza for special occasions. Regardless of how often you consume pizza, you know there are so many ways to use pizza as a profitable driver in your online biz.





#### 15th FEBRUARY

#### **Singles Awareness Day**

If you plan to celebrate Valentine's Day you most certainly should consider adding Singles Day, known as the anti-Valentine's celebration to the list. On this day everyone, regardless of Many others would love this tradition too especially in the world of treat yourself culture.



#### Valentine's Day

The day of love and romance is celebrated just about in every corner of the world, in recent years, Valentine's Day, has become a day to celebrate friendships too, keep that in mind when you are preparing for this holiday. To help you get started, take a look at the Top 10 Valentine's Day marketing ideas in CustomCat's blog.







MARCH / 2023

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| SUNDAY                           | MONDAY                                  | TUESDAY                     | WEDNESDAY                         | THURSDAY                     | FRIDAY                     | SATURDAY                        |
|----------------------------------|---|-----------------------------|-----------------------------------|------------------------------|----------------------------|---------------------------------|
|                                  |   |                             | 1                                 | 2                            | 3                          | 4                               |
| 5                                | 6  NATIONAL  EMPLOYEE  APPRECIATION DAY | 7                           | 8<br>INTERNATIONAL<br>WOMEN'S DAY | 9<br>NATIONAL<br>NAPPING DAY | 10                         | 11<br>NATIONAL<br>PROMPOSAL DAY |
| 12<br>NATIONAL<br>GIRL SCOUT DAY | 13                                      | 14                          | 15                                | 16                           | 17<br>ST. PATRICK'S DAY    | 18                              |
| 19<br>LET'S LAUGH DAY            | 20 INTERNATIONAL DAY OF HAPPINESS       | 21  WORLD DOWN SYNDROME DAY | 22                                | 23                           | 24                         | 25 INTERNATIONAL WAFFLE DAY     |
| 26                               | 27                                      | 28                          | 29                                | 30                           | 31<br>NATIONAL<br>PROM DAY | 1                               |

#### 9th MARCH

#### **National Napping Day**

Napping is a cultural phenomenon, and studies have shown that naps have significant health benefits. Design funny sleep shirts that both men and women will love. Choose a fabric that is comfy to touch.



#### 16th MARCH **National Panda Day**

Pandas are cute, and your panda designs can be too! There are no limits to what you can do for Panda Day. Include features of pandas with things like bamboo, boxing gloves, noodles, chopsticks, glasses, and more.





#### 11st MARCH

#### **National Promposal Day**

Highschoolers across North America are preparing to propose to their high school sweethearts. Design variations of a question, "Will you go to prom with me?" and you will reap the benefits of National Promposal Day!

21st MARCH **World Down Syndrome Day** In for a good deed? Advocate and

build awareness for people with

Trisomy-21 by designing a new line

of tees or have a percentage of

profits go to local schools and

organizations. If all fails, go seek out

volunteering opportunities to offer

your talents or give a presentation

about ecommerce business.





St. Patrick's Day is a popular holiday across the states with a few distinctive cities where people go all out for St. Patrick's Day. Create designs based on a specific location; Chicago's Green River and Southie in Boston. Anything beer and green-related will work.







APRIL / 2023

NOTES:

| SUNDAY               | MONDAY   | TUESDAY                   | WEDNESDAY | THURSDAY | FRIDAY                    | SATURDAY           |
|----------------------|--|---------------------------|-----------|----------|---------------------------|--------------------|
| 30                   |  |                           |           |          |                           | 1 APRIL FOOLS' DAY |
| 2                    | 3  | 4                         | 5         | 6        | 7<br>NATIONAL<br>BEER DAY | 8<br>HOLY SATURDAY |
| 9<br>EASTER SUNDAY   | 10<br>EASTER MONDAY<br>NATIONAL<br>SIBLING DAY | 11<br>NATIONAL<br>PET DAY | 12        | 13       | 14                        | 15                 |
| 16                   | 17   | 18                        | 19        | 20       | 21                        | 22<br>EARTH DAY    |
| 23<br>WORLD BOOK DAY | 24   | 25                        | 26        | 27       | 28                        | 29                 |

## 1st APRIL April Fool's Day

A day of pranks and jokes. You can be subtle or you can go all out. The world is your oyster.
You can design tees that showcase a fake lottery win, chocolate vs. raisin cookies, tin foil office, and more.



### 7th APRIL

### National Beer Day has h

National Beer Day has been celebrated in the United States since its origin in 2009, and it is mostly recognized in five states; South Dakota, Iowa, Wisconsin, Nebraska, and Montana.



Easter is considered by some to be a more meaningful holiday than Christmas. People don't usually go shopping on Easter. Instead, they get together with family and friends to celebrate Jesus and all the blessings in life. Easter week may be a good week to start introducing spring sales as everyone will be gearing up for spring/summer soon!



Siblings Day is celebrated around the world, primarily in Western countries where small holidays like these are driving sources of the economy. Similar to Mother's Day and Father's Day, Siblings Day is all about expressing gratitude to one and other. Personalized, matching, and complementary items are perfect products for this day.



## 11th APRIL National Pet Day

Pet owners have one thing in common, and they love to spoil their furry friends. Even if you don't sell pet products, you can play with your imagination to design products for pet owners instead – dog mom, doodle mama, a rescue pup, etc. Plus, you can ask your audience to submit a photo of their furry friends on social media to enter sweepstakes and win a prize.







MAY / 2023

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| SUNDAY          | MONDAY             | TUESDAY                        | WEDNESDAY                   | THURSDAY                   | FRIDAY | SATURDAY |
|-----------------|--------------------|--------------------------------|-----------------------------|----------------------------|--------|----------|
|                 | 1                  | 2<br>BROTHERS &<br>SISTERS DAY | 3                           | 4<br>STAR WARS DAY         | 5      | 6        |
| 7               | 8                  | 9<br>EUROPE DAY                | 10                          | 11                         | 12     | 13       |
| 14 MOTHER'S DAY | 15                 | 16                             | 17                          | 18                         | 19     | 20       |
| 21              | 22 VICTORIA DAY    | 23                             | 24                          | 25<br>NATIONAL<br>WINE DAY | 26     | 27       |
| 28              | 29<br>MEMORIAL DAY | 30                             | 31<br>NATIONAL<br>SMILE DAY |                            |        |          |

#### 4th MAY

#### **National Star Wars Day**

The date was chosen to pun on 'May The Force Be With You,' and many Star Wars fans continue to celebrate this holiday in fashion. Typical celebrations may include Star Wars Movie Marathons or Star Wars-themed gatherings. It's a day of EAT, BREATH, STAR WARS.

#### 14th MAY

#### Mother's Day

This day offers sons, daughters, and anyone with a mother the chance to show their appreciation. Mothers are typically thanked with personalized gifts, cards, flowers, or by agreeing to do all the household chores.



#### 29th MAY Memorial Day

Memorial Day is a federal holiday in the US to honor all the people who lost their lives in service of the United States. Memorial Day is a somber day in the US. Be mindful of the tone and the message you want to put to your customers on this day



#### **National Smile Day**

A smile is the best accessory to wear on this day! It's a good day for a selfie contest—encourage your customers to combine their smile with your products. #nationalsmileday













JUNE / 2023

NOTES:

| SUNDAY                                | MONDAY                        | TUESDAY | WEDNESDAY                       | THURSDAY             | FRIDAY                          | SATURDAY |
|---------------------------------------|-------------------------------|---------|---------------------------------|----------------------|---------------------------------|----------|
|                                       |                               |         |                                 | 1                    | 2<br>NATIONAL<br>DOUGHNUT DAY   | 3        |
| 4                                     | 5<br>WORLD<br>ENVIRONMENT DAY | 6       | 7                               | 8<br>BEST FRIEND DAY | 9                               | 10       |
| 11<br>INTERNATIONAL<br>CHILDREN'S DAY | 12                            | 13      | 14  AMERICAN FLAG DAY           | 15                   | 16<br>NATIONAL<br>FLIP FLOP DAY | 17       |
| 18 FATHER'S DAY                       | 19                            | 20      | 21<br>INTERNATIONAL<br>YOGA DAY | 22                   | 23                              | 24       |
| 25                                    | 26                            | 27      | 28                              | 29                   | 30<br>SOCIAL MEDIA<br>DAY       |          |

#### 2nd JUNE

#### National Doughnut/Donut Day

If you are a skilled graphic designer, put together
a contest where you have your audience send
you a photo of a donut. The most creativelooking donut will be recreated to a graphic for
your next clothing line!



## **16th JUNE**National Flip Flop Day

Summer is underway and many people are heading out to enjoy the sunshine and refreshing plunges to cool off. Whether your customers love the pool, ocean, or lake - we've got flip flops for everyone.

## 14th JUNE Flag Day

National Flag Week is meant as a time to display the red, white, and blue. However, you may want to consider adding a discount in honor of the National Flag Day for all your flags regardless if they are American themed. Also, check out #NationaFlagWeek to see what your competitors are doing.

#### 21st JUNE

#### International Yoga Day

Yoga is a fun way to relax, strengthen those muscles, and get your head back in the game. Many Westerners have incorporated yoga into their lives. With different types of yoga classes, yin, ashtanga, and vinyasa, there is a place for everyone.

#### 18th JUNE

#### Father's Day

Father's Day is celebrated internationally in all corners of the world on different dates, honoring the unique bonds that come with fatherhood.









JULY / 2023

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| SUNDAY                          | MONDAY                | TUESDAY            | WEDNESDAY                   | THURSDAY                          | FRIDAY                      | SATURDAY        |
|---------------------------------|-----------------------|--------------------|-----------------------------|-----------------------------------|-----------------------------|-----------------|
| 30 INTERNATIONAL FRIENDSHIP DAY | 31                    |                    |                             |                                   |                             | 1<br>CANADA DAY |
| 2                               | 3                     | 4 INDEPENDENCE DAY | 5<br>national<br>bikini day | 6<br>INTERNATIONAL<br>KISSING DAY | 7<br>WORLD<br>CHOCOLATE DAY | 8               |
| 9                               | 10                    | 11                 | 12                          | 13                                | 14                          | 15              |
| 16                              | 17<br>WORLD EMOJI DAY | 18                 | 19                          | 20                                | 21                          | 22              |
| 23                              | 24                    | 25                 | 26                          | 27                                | 28                          | 29              |

#### 1st JULY Canada Day

Much like Independence Day in the USA, Canada Day is a holiday to celebrate the ratification of the country's constitution in 1867. If you sell primarily to an audience in Canada, this date should most definitely be on your list. Canada typically celebrates with fireworks, parades, and music.



#### **Independence Day**

Gearing up for one of the biggest holidays of the year is paramount to the success of your business in the summer. Try spicing things up with your campaigns leading up to the 4th.







We have 3,363 emojis to choose from and that number is expected to grow, with an extra 31 new ones to be added in 2023. If you're not doing it already, try incorporating emojis into your marketing campaigns to see if your customers prefer your brand messaging with more emojis or not.

#### 5th JULY

#### National Bikini Day

Since July 5, 1946, women have been hitting the beach in bikinis. National Bikini Day marks the anniversary of the invention of this revealing two-piece bathing suit.

This is a great opportunity to promote any summer marketing campaign that ties in with chilling on a nice beach towel in swimwear.







AUGUST / 2023

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| SUNDAY | MONDAY | TUESDAY                       | WEDNESDAY            | THURSDAY                        | FRIDAY                      | SATURDAY                       |
|--------|--------|-------------------------------|----------------------|---------------------------------|-----------------------------|--------------------------------|
|        |        | 1                             | 2                    | 3                               | 4                           | 5                              |
| 6      | 7      | 8<br>INTERNATIONAL<br>CAT DAY | 9<br>BOOK LOVERS DAY | 10<br>INTERNATIONAL<br>LAZY DAY | 11<br>SON &<br>DAUGHTER DAY | 12                             |
| 13     | 14     | 15                            | 16                   | 17                              | 18                          | 19<br>WORLD<br>PHOTOGRAPHY DAY |
| 20     | 21     | 22                            | 23                   | 24                              | 25                          | 26<br>INTERNATIONAL<br>DOG DAY |
| 27     | 28     | 29                            | 30                   | 31                              |                             |                                |

#### 8th AUGUST

#### **International Cat Day**

This day is typically celebrated by being affectionate to your cat, giving it treats, or by donating to local cat shelters.



Book Lovers Day seeks to encourage reading on the traditional printed medium, the book. Reading books is easier on eyes than reading on electronic devices. Reading a book can stimulate your mind, reduce stress, and help you acquire knowledge. It can also improve your focus and concentration.

#### 19th AUGUST

#### **World Photography Day**

World Photography Day seeks to celebrate the artistic craft, science, and history of photography. Photography captures the precise elements of the present which in the future can be an insightful artifact of the past. Many organizations sponsor photography related contests on this day.



Dog parents are utterly obsessed with their furry friends. Design dog parent themed apparel that pet owners can wear to tell everyone of their fuzziest best friend.









SEPTEMBER / 2023

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| SUNDAY                                |             | TUESDAY                           | WEDNESDAY                  | THURSDAY                      | FRIDAY | SATURDAY                        |
|---------------------------------------|-------------|-----------------------------------|----------------------------|-------------------------------|--------|---------------------------------|
|                                       |             |                                   |                            |                               | 1      | 2<br>FATHER'S DAY               |
| 3                                     | 4 LABOR DAY | 5                                 | 6                          | 7                             | 8      | 9                               |
| 10<br>NATIONAL<br>GRANDPARENTS<br>DAY | 11          | 12<br>NATIONAL VIDEO<br>GAMES DAY | 13                         | 14                            | 15     | 16 OKTOBERFEST (SEP 16 - OCT 3) |
| 17                                    | 18          | 19                                | 20                         | 21 INTERNATIONAL DAY OF PEACE | 22     | 23<br>FIRST DAY<br>OF FALL      |
| 24                                    | 25          | 26                                | 27<br>WORLD TOURISM<br>DAY | 28                            | 29     | 30                              |

#### 4th SEPTEMBER

#### **Labor Day**

Labor Day is considered a farewell to summer and the start of the holiday season. Labor Day is a federal holiday, during which Americans and Canadians celebrate the economic achievement of workers. Take advantage of seasonal change to ignite buying behavior with a few creative marketing ideas.



#### **10th SEPTEMBER**

#### **National Grandparents Day**

National Grandparents Day is a day to appreciate all the joy and wisdom that grandparents bring into our lives. Grandparents usually just want to spend time with their grandkids, but if the families are too far apart from each other, a little gesture of love in a small gift that warms their souls is always appreciated.

Check out all things mugs in our catalog



#### 23rd SEPTEMBER

#### First Day of Fall

Summer's out—the first day of fall means pumpkin-spice everything, and yes, getting your wardrobe fall and winter ready. If you have customers in the Northern Hemisphere, this is the time to start promoting your fall and winter apparel.

#### 16th SEPTEMBER

#### Oktoberfest

Oktoberfest is the most ptominent folk & beer festival in the world. Not only is it celebrated in Germany, but the United States partakes in this phenomenon too. Here are a few popular types of beer: Spaten-Franziskaner-Bräu, Paulaner, Hofbräu Munchen,

Hacker-Pschorr, Löwenbräu, Augustiner Brä

#### **27th SEPTEMBER**

#### **World Tourism Day**

The United Nations created this holiday more than 40 years ago to celebrate the joys of traveling. Engage with your customers by asking them to share their favorite travel destinations and stories, or promote products for traveling, like custom water bottle or cooler packer...







SEPTEMBER / 2023

| NOTES: |      |      |
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| SUNDAY | MONDAY           | TUESDAY         | WEDNESDAY                 | THURSDAY                    | FRIDAY                  | SATURDAY |
|--------|------------------|-----------------|---------------------------|-----------------------------|-------------------------|----------|
| 1      | 2                | 3               | 4<br>NATIONAL<br>TACO DAY | 5<br>WORLD<br>TEACHERS' DAY | 6<br>WORLD<br>SMILE DAY | 7        |
| 8      | 9 THANKSGIVING   | 10              | 11                        | 12                          | 13                      | 14       |
| 15     | 16<br>BOSS'S DAY | 17              | 18                        | 19                          | 20                      | 21       |
| 22     | 23               | 24              | 25                        | 26                          | 27                      | 28       |
| 29     | 30               | 31<br>HALLOWEEN |                           |                             |                         |          |

### 4th OCTOBER National Taco Day

National Taco Day is celebrated in the United States to promote all the taco joints. Americans consume over 4.5 billion tacos every year - how many of those are fast food vs. traditional? Words that you can incorporate into your taglines & email titles - salsa, avocado, guacamole, cilantro, tomatoes, Mexico, taco shop (Taguería), street tacos, and more.



#### World Teachers' Day

Kids can show their appreciation by giving their teacher a heartfelt "thank you" card, surprising them with homemade crafts or drawings, or by writing a poem of admiration. Maybe a mug or t-shirt with your child's face is in order.



#### 16th OCTOBER

#### **Boss's Day**

Boss's Day seeks to recognize the bosses and supervisors of the world by showing them support and appreciation. This day aims to improve relations between bosses and employees. Office gifts like posters, mugs, and t-shirts make great presents on occasions like this.



## 31st OCTOBER Halloween

The Irish brought this holiday to the US, and the commercialization made Halloween the biggest dress-up celebration of the year. Halloween is the second most popular holiday for decorations, candy, and custom product sales in the US. Use this day to add an extra flair to your marketing, run a special promo, share a spooky story, or simply deck out your online store in scary fashion.







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NOTES:

#### WEDNESDAY SUNDAY MONDAY TUESDAY THURSDAY FRIDAY SATURDAY 2 3 1 4 WORLD VEGAN DAY 7 8 5 6 9 10 11 VETERANS DAY SINGLES' DAY REMEMBRANCE DAY # 4 12 13 15 16 17 18 14 20 19 21 22 23 24 25 SMALL BUSINESS INTERNATIONAL **THANKSGIVING BLACK FRIDAY** SATURDAY MEN'S DAY 26 27 28 29 30 CYBER MONDAY



#### **Veterans Day**

Veterans Day honors everyone
who has served in the US military.
Be sensitive to the meaning of this
holiday, commercialization of US
military holidays is not
recommended.



#### **Thanksgiving**

Every year on this holiday, families and friends get together to celebrate the season of gratitude with a meal. This is a perfect opportunity to thank your customers for their loyalty to your business.



#### **Black Friday**

Everyone in North America will be expecting sales and deals. Seasoned sellers start preparing for this unofficial holiday well in advance. As an ecommerce seller, you can't afford to miss Black Friday. Many sellers report that the majority of their annual revenue comes from Black Friday. You should have a marketing strategy, and tactics in place come the first of November.



Pie Eating

#### **27th NOVEMBER**

#### Cyber Monday

The Monday after Black Friday is a must on your list, especially when your audience lives in North America. Every year, Cyber Monday sets a new record for the biggest online spending day throughout the year.







#### 25th NOVEMBER

#### **Small Business Saturday**

Many Ecommerce retailers are considered small businesses. Show off your entrepreneurial spirit or shout out to a local/relevant business to support a small business for free.



DECEMBER / 2023

| NOTES: |      |      |
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| SUNDAY              | MONDAY                    | TUESDAY             | WEDNESDAY | THURSDAY                            | FRIDAY                | SATURDAY |
|---------------------|---------------------------|---------------------|-----------|-------------------------------------|-----------------------|----------|
| 31<br>NEW YEARS EVE |                           |                     |           |                                     | 1                     | 2        |
| 3                   | 4<br>NATIONAL<br>SOCK DAY | 5                   | 6         | 7                                   | 8                     | 9        |
| 10                  | 11                        | 12                  | 13        | 14<br>NATIONAL<br>FREE SHIPPING DAY | 15                    | 16       |
| 17                  | 18                        | 19                  | 20        | 21                                  | 22<br>WINTER SOLSTICE | 23       |
| 24<br>CHRISTMAS EVE | 25<br>CHRISTMAS DAY       | 26 BOXING DAY # (+) | 27        | 28                                  | 29                    | 30       |

